



# 2020 VISION

A NEW DECADE AT HI-SPEED  
Customer-People-Excellence



## SAFETY SAYING

*Have a happy holiday, do it the safe way*

*- submitted by Bodie Young*

## NEWS



### Company Records:

Bodie Young: Territory Sales Calls Record



The results of the HI-Speed Company carving contest and the entries are attached. The winner was John Farmer with the carving of the owl.



## TOP PERFORMERS

### Winners for last month were:

Inside Sales Margin %: Sherry Sullivan

Inside Sales Revenue: Tina Thompson

Outside Sales Revenue: Jeremy Broyles

Outside Sales Margin %: Jeremy Broyles

Department Revenue: ML Hoist

Department Profit %: ML Hoist

Department Profit \$: LR Hoist

Department Margin: LR Hoist

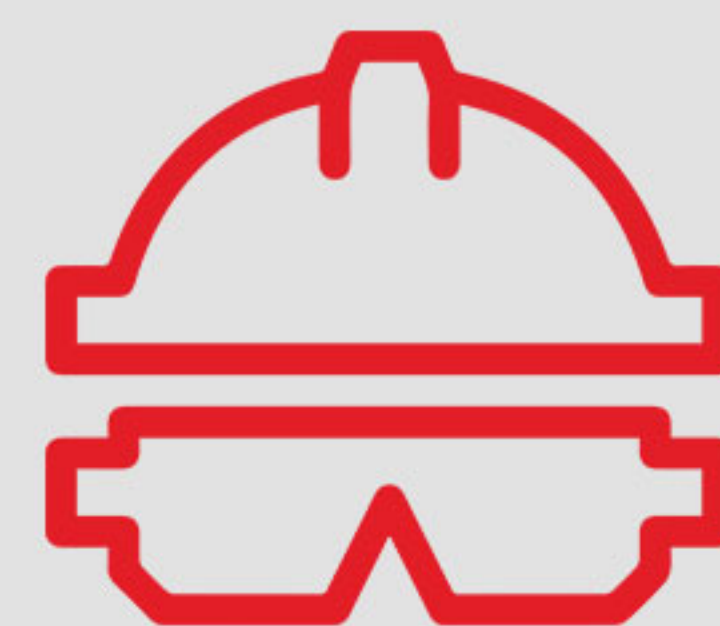


## SAFETY SPOTLIGHT

No incidents from October

Millington – 5 months with zero incidents

Little Rock – 6 months with zero incidents



### SAFETY WINNERS

ML: Jess White

LR: Daniel Myers

Overall: Kevin Foster

## Welcome to the family

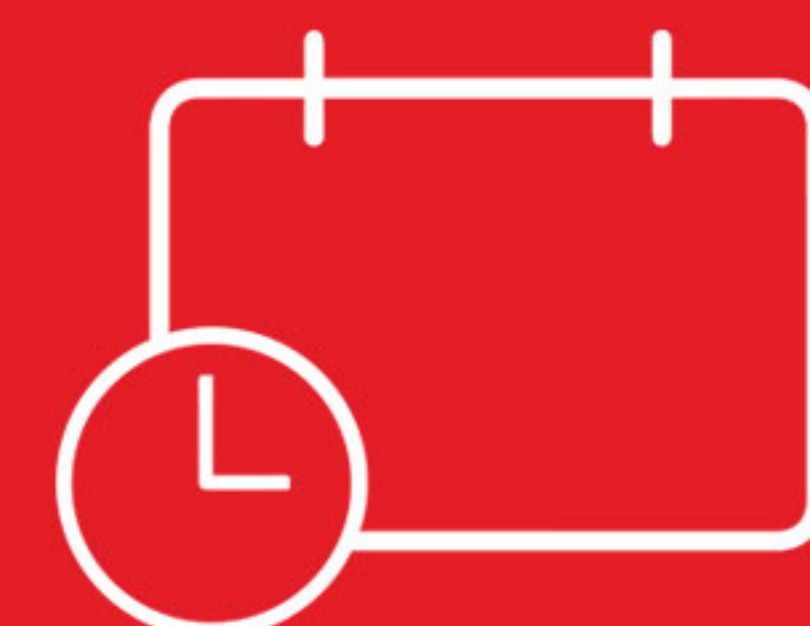
### MILLINGTON:

**Jeremy Blackard**  
(Warehouse Coordinator)

### LITTLE ROCK:

**David Maclin**  
(Mechanic/Winder 3)

## EVENTS



December 8<sup>th</sup>, 11:00am

### CUSTOMER WEBINAR: ELECTRIC MOTOR SMOKE...AND MIRRORS?

Why an electric motor evaluation requires multiple tests.

Conducted by Blake Parker.

[gohispeed.com/electricmotorsmoke](http://gohispeed.com/electricmotorsmoke)



## Spotlight Employee

**Position/Title:** Hoist service Tech

**How long have you been a Hi-Speed Employee:** Since May of 2020

**Where were you born:** Mount Pleasant, Texas

**Favorite past-time:** Hunting

**Fun Fact:** I am a US Army veteran.

**Tell us a little about your family:** My wife and I have been married for almost 12 years and have a 10 year old daughter named Anabella, a 6 year old son named Adrian, and a 2 year old American Bully dog child named Thanos.

## JOHNATHAN KIRKPATRICK



## NOVEMBER BIRTHDAYS



11/07 Howard Goodyear

11/11 Brendan Zahn

11/12 Sherry Sullivan

11/13 Mike Ursery

11/18 Ben Buffington

## ANNIVERSARIES



Jesse Lucy 34 years

Robert King 7 Years

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## JOB:

### MILLINGTON

HOIST REPAIR TECHNICIAN  
MOTOR MECHANIC  
MOTOR WINDER  
OUTSIDE SALES

MOTOR MACHINIST  
INDUSTRIAL OVERHEAD  
CRANE DIVISION MANAGER  
ACCOUNTING COLLECTIONS  
SPECIALIST

### LITTLE ROCK

HOIST REPAIR TECHNICIAN  
INDUSTRIAL EQUIPMENT  
ROUTE DRIVER

