

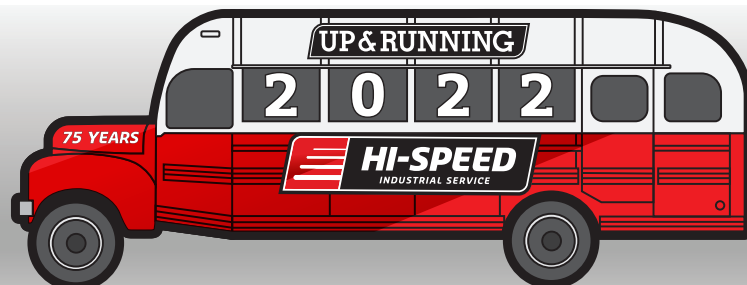


Monthly Newsletter



Safety Slogan

Safety is a state of mind -
Accidents are an absence of mind.
Austin Crawford



NEWS

CUSTOMER SPOTLIGHT:

Packaging Corporation of America- Counce, TN
by Brendan Zahn

We initially signed maintenance contract for all Overhead Crane operations end of 2019. In 2020 annual revenue was approximately \$68,000.



With proper account management, scheduling and extremely hard work buyer on site presents we grew the account to \$537,000 a year later. We currently provide services on a weekly basis for function test on all primary units, quarterly periodic inspections with p.m. and an annual periodic inspection performed plant wide.

Year to date in addition to the inspections provided on site we have also performed a controls upgrade on their door 15 ton hoist overhead crane, an emergency trolley motor replacement, emergency crane brake replacement, monorail engineering to upgrade and or replace existing legacy systems, and an E bar emergency repair.

Currently have two technicians on site almost full-time, Wes Cotner and Jesse Harville, not to mention the assistance of almost every other technician in the area to help handle the influx of jobs as they occur and I also make weekly visits to get ahead of any issues we may see before they become an issue.

The accounts progress is a true testament of our capabilities growing an account into a top performer for Hi-Speed hoist and crane customers.

Howard Goodyear - 15 Years



Ben Buffington, CEO & Chris Pena, Director of Hoist & Crane presented Howard Goodyear with his fifteen year anniversary plaque on March 7th. Congratulations Howard!

Blake Parker - Director of Motor Shop Operations

Blake Parker has been promoted to Director of Motor Shop Operations (a.k.a. "Chief"). He will be splitting his time between Little Rock and Millington. If you see Blake be sure to congratulate him on this well deserved promotion.

Safety Spotlight

Safety Drawing Winners

ML: Roger Ventrini LR: N/A

COMBINED: N/A

SAFETY SLOGAN WINNER: Austin Crawford

Incidents for February = 0

TECHNICIAN AWARDS



CAPTAIN AMERICA
Total Hours Worked



DUCK TAPE
Able to fix about anything
Total Overtime Hours Worked



THE GOLDEN PHONE
Most Service Calls
Hours Worked



INSPECTOR GADGET
Most Inspection Hours Worked



HOISTREPAIR

Millington

Paul Normand

Jesse Lucy

Wes Cotner

Little Rock

Lucas Banta

Lucas Banta

Lucas Banta

MOTOR SHOP

Millington

Chris Senter

Chris Senter

Little Rock

Will Reaves

David Maclin

TOP PERFORMERS

Winners for last month were:

Inside Sales Margin %: Tina Thompson

Inside Sales Revenue: Tina Thompson

Outside Sales Margin: I55

Outside Sales Revenue: Travis Payne

Department Profit \$: LR MR

Department Profit %: ML MR

Department Margin: LR MR

Department Revenue: MLHR



SPOTLIGHT EMPLOYEE

Aaron D. Tucker



Position/Title: Hoist/Crane Tech

How long have you been a Hi-Speed Employee: Since 2012

Where were you born: Tippah County, MS

What is your favorite past-time: Writing, Composing and Producing musical arrangements.

What is fun fact about you others may not know: I like to go axe throwing.

Tell us a little about your family: My wife Nicole and I and our children Asia, Aarianna and Armand are a happy loving family that loves to travel and have fun.



April Birthdays

Rick Carter	04/02
Travis Payne	04/08
Jeff Pittman	04/15
Brian Goines	04/16
Chris Wiley	04/19
Sandy Chadwick	04/19
Lee Pettey	04/21



Jeff Utey	04/19	1 Year
Terrence Holland	04/22	14 Years
Joey Potter	04/23	3 Years

WELCOME ABOARD

Millington:

Chaney Kennedy: Hoist & Crane Field Service Technician

Magic Bus
Get in the Right Seat

FOLLOW US:



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twitter.com/gohispeed

NOW HIRING:

- LR Admin- MR Clerk
- ML HR Admin
- ML AR Clerk
- ML HR -Hoist Technician
- LR HR - Hoist Technician
- ML MR -In-house Field Svc Tech
- ML Accounting- AR Billing