



November 2024



SAFETY SAYING

Turn your attention to accident prevention  
- submitted by Devin Franklin

TOP PERFORMERS

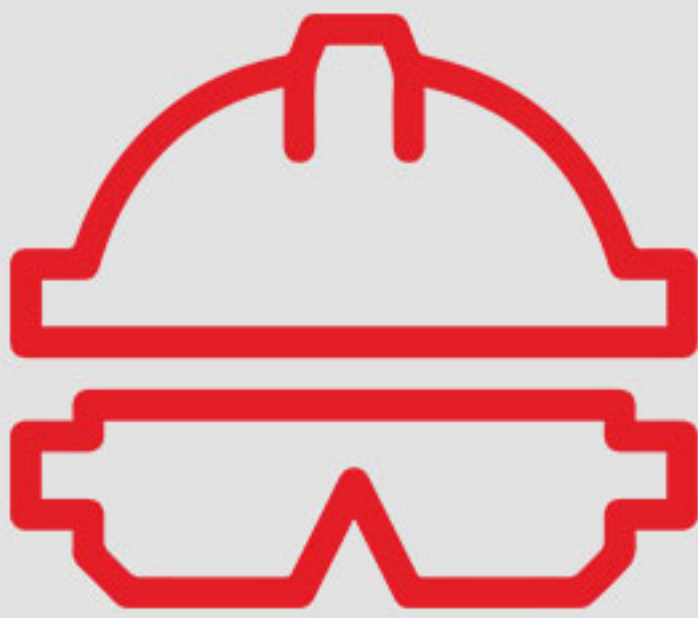
Winners for October 2024 were:

- Inside Sales Margin %: Denise Zivotsky
- Inside Sales Revenue: Sherry Sullivan
- Outside Sales Margin: Trey Poteat
- Outside Sales Revenue: Travis Payne
- Department Profit \$: LR HR
- Department Profit %: LR MR
- Department Margin: LR MR
- Department Revenue: ML HR



SAFETY SPOTLIGHT  
SAFETY DRAWING WINNERS

- Millington – Zack Franklin
- Little Rock – N/A
- Combined – N/A



MONTHLY RECORDS IN OCT 2024

- LR HOIST REVENUE \$286K
- ZONE 1D (HR) MARGIN 55.31%



TECHNICIAN AWARDS

- CAPTAIN AMERICA**  
Total Hours Worked
- DUCK TAPE**  
Able to fix about anything  
Total Overtime Hours Worked
- THE GOLDEN PHONE**  
Most Service Call  
Hours Worked

OCTOBER 2024

HOIST REPAIR			
Millington	Lee Stansell	Jesse Harvill	Lee Stansell
Little Rock	Johnathan Kirkpatrick	Jeremy Edwards	Johnathan Kirkpatrick
MOTOR SHOP			
Millington	Kevin Maxwell	Kevin Maxwell	
Little Rock	Trevor Hall	Trevor Hall	



Above: Sasha Flowers as Velma, Tim Brown as Master from Manos Hands of Fire, Melinda Scott as Big Bird, Jade Lowry as the Cereal Killer, Angela Baird as the Sheriff.

Left: Danielle Jackson in Little Rock.



# Spotlight Employee

Position/Title:

How long with Hi-Speed:

Where were you born:

Favorite past-time:

Fun Fact:

Tell us a little about your family:

Fun Fact

Territory Sales Manager

1 Month

Louisville, MS

Hunting & playing guitar (not at the same time)

I once performed music on stage at Carnegie Hall in NYC

I am married to my wife Monica of 20 years, and we have 2 daughters, Olivia & Claire. Olivia is a senior in HS and Claire is a freshman.

I am a classically trained chef, I hold a real estate license, I hold a FAA commercial drone pilot certification, and I am the administrator of a grief counseling ministry at my church. My main motivation is to be able to help people and to learn something new every day.

PATRICK WINANS



## BIRTHDAYS

- 12.04

JONATHON BUCHANAN
- 12.09

JOHN FARMER
- 12.14

SHERI BECKMAN
- 12.16

FRANK SCORTINO
- 12.16

SETH BLANTON
- 12.19

RICK HALSTED
- 12.25

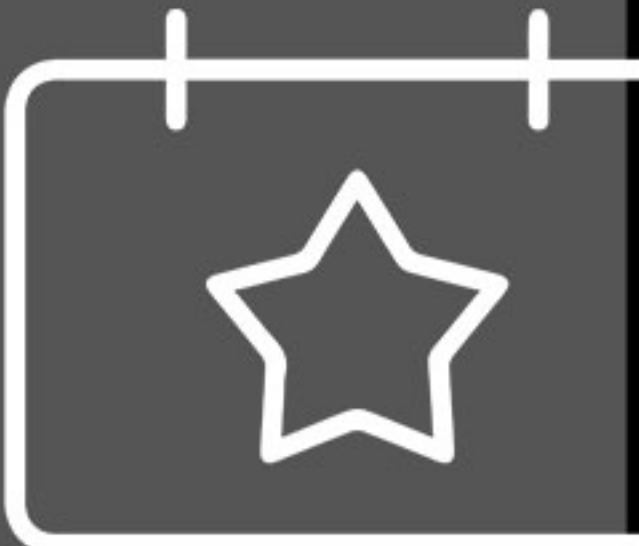
JOSEPH POTTER
- 12.26

JEFF EADES



## ANNIVERSARIES

- Roger Ventrini - 4 years
- Justin Joy - 4 years
- Devin Franklin - 2 years



## HERE WE GROW AGAIN!



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## JOBS:

- MILLINGTON

ACCOUNTING GENERALIST

INSIDE SALES MANAGER

HOIST SERVICE COORDINATOR

BUSINESS DEVELOPMENT REPRESENTATIVE

MR TECHNICIAN

HOIST FIELD SERVICE TECHNICIAN

MR COORDINATOR

MATERIALS HANDLING PLANNING ENG.
- LITTLE ROCK

MR COORDINATOR

HOIST FIELD SERVICE TECHNICIAN

